Human Managed Partners with Exabeam to Help the Financial Industry Fight Increasingly Sophisticated Cyber Attacks

Founded in 2018 with a footprint extending through Singapore, Hong Kong, Manila and Chennai.

Human Managed is a collective data intelligence platform specializing in cybersecurity, digital transformation and risk analysis.

**Increasingly sophisticated threats**

As a service provider, the team at Human Managed is acutely aware of just how sophisticated cyber attacks are becoming. The conversations they have with the customers they serve, particularly those in finance, a sector heavily targeted during Covid-19, often revolved around visibility and benchmarking normal behavior.

It’s a really useful tool to give us the full scope of what an event is and what the context would be so that it helps not only to detect what’s going on, but then help us to predict what may happen in the future.

Karen Kim
CEO
Human Managed
“At Human Managed we have an ecosystem of customers and partners that we serve. And in terms of the type of drivers in the cybersecurity environment that we wanted to solve, we noticed that from our client base, increasingly sophisticated and targeted cyber attacks are launched against, in this case, financial institutions,” says Karen Kim, CEO, Human Managed.

What the team also found was that in many cases, customers were looking for solutions that could give them better visibility into external and insider threats, but needed the ability to set goals and standards and didn’t have the tools to do so.

At the end of the day, they didn’t really have a way to identify where the external chaotic actors or internal threats are coming from. So despite all of their investments, they still didn’t have a way to identify what are the goals, what are some of the behaviors that we should be looking at,” says Kim.

**Finding the right solution**

When consulting with customers, the Human Managed team knows that a linear collection of multiple tools isn’t necessarily the best solution, but rather integrated threat intelligence; where a customer can disseminate volumes of data, make sense of it themselves, and then come up with tangible action plans and processes going forward.

“A lot of the times some of the threats come from their internal environment and they don’t really have the right processes or systems in place to identify them. So I would say, if I can put this into one thought, it’s that ‘integrated threat intelligence’ that they’re looking for,” says Kim.

It’s also important to Karen’s customers that the tools they use drive towards specific outcomes, and serve use cases unique to their environment. Understanding how an incident could impact a particular business unit highlights the need for context, which makes a use case-based solution key.

**Why Exabeam?**

Knowing what their customers needed, the team at Human Managed set out to find a partner that could do security “from the inside out,” with a focus on insider threats and the ability to look at digital and physical log data and make sense of it. A traditional SIEM would not have done the job and ultimately Exabeam was picked.

The ability to construct and reconstruct Smart Timelines gives businesses clear and unbiased insights into user behavior, establishes a standard of behavior and ultimately highlights anomalies.

“It’s a really useful tool to give us the full scope of what an event is and what the context would be so that it helps not only to detect what’s going on, but then help us to predict what may happen in the future,” says Kim.

Additionally, the ability for a new tool to augment existing cybersecurity technology without the need for a bloated security team is something Karen’s team looked for, both to meet the growing skills shortage and maintain a nimble team.
Taking the pressure off

With exabeam, the Human Managed team expects to gain greater visibility across the board, with the ability to tie certain behaviors to personas and, automating that process to save time. The time it would take to carry out investigations is also something they’ll be looking out for as well as driving towards their customers’ benchmarks.

“Being able to tie down the bottom layer data logs into the high level, these are the tactics that are supporting these campaigns, and these may be the reasons why these attacks are happening. So that contextual attribution is what we’re hoping to achieve,” says Kim

Key benefits

- Improved visibility & accuracy
- Faster investigations
- Improved efficiency

About Exabeam

Exabeam is a global cybersecurity leader that adds intelligence to every IT and security stack. We are reinventing the way security teams use analytics and automation to solve threat detection, investigation, and response (TDIR), from common security threats to the most critical that are difficult to identify. The Exabeam Security Management platform is a comprehensive cloud-delivered solution that leverages machine learning and automation using a prescriptive, outcomes-based approach to TDIR. It is designed and built to help security teams detect external threats, compromised users and malicious adversaries, minimize false positives, and make security success the norm. For more information, visit www.exabeam.com.

To learn more about how Exabeam can help you visit exabeam.com today.