Partnering with Belcan, LLC to Improve Efficiency and Leverage a Risk-Based Security Approach

Headquartered in Cincinnati, Ohio, Belcan has over 10,000 employees in 50 locations around the world.

Belcan, LLC is a global supplier of engineering, supply chain, technical recruiting and information technology services to customers in the aerospace, defense, automotive, industrial and government sectors.

I had my team go out, and they evaluated several different technologies. We got down the path of doing proofs of concept with several of them, and several of them looked like they were going to be the right technology of choice.

Matt King
CISO,
Belcan
Stuck with legacy tech

Operating in a global engineering and technology space and having inherited a legacy cybersecurity solution, the team at Belcan quickly realized that the amount of engineering time and resources it would take to effectively use the technology simply wasn’t feasible. Add to that the fact that the goal is to maintain a lean, agile team, it wouldn’t make sense to dedicate as many engineering hours to defining rule sets and adjusting parameters and setting as often as they would need to.

“We knew, based on our industry and based on the business operating model here, to operate in a lean fashion that we wouldn’t be able to afford to get the number of resources that would have been required to operate the type of technology from the engineering manipulation perspective,” says Matt King, CISO, Belcan.

Finding a trusted partner

When the time came to look for a new solution, Matt’s team analyzed several technologies for performance and through the lens of regulatory requirements the business has to adhere to.

“It had to operate in a way that we could still remain a lean organization, and we wouldn’t have to engineer things in such a drastic way, and so constantly, for it to be effective,” says Matt, adding that they were looking for a solution that could help them automate labor-intensive operations.

“I had my team go out, and they evaluated several different technologies, and several of them looked like they were going to be the right technology of choice.” Interestingly, something the team came up against in some cases was that vendors weren’t being as honest as they could have been.

“One of the challenges that we had was that we were told that something was in place that was a requirement for us. And when we got towards the end of the POC, we found out that wasn’t the case, they were trying to leverage us to get into a position to be able to provide that level of service.”

Why Exabeam?

When the time came to choose a technology, Matt had already had informal conversations with Exabeam about our capabilities and made some suggestions that would make business sense for Belcan, thankfully these capabilities were already on the roadmap.

“When it came down the line, after we evaluated these other vendors, I said, “You know what, let’s take a look at Exabeam and see how they’re doing now.” And it turned out to be the winner for us, exactly what we needed. I mean it was awesome,” says King.

In addition to the transparency with which Exabeam approached the conversation, the team at Belcan saw great value in the risk-based security model, especially the ability it gives security teams to look at what normal behavior is, and to evaluate the risk based on changes in behavior.

“That really resonated with me. Because when you look at the holistic environment and the rest of the organization, people are both your greatest asset and your greatest risks, says Matt, adding that the efficiency it’s added to his team has made a positive impact.
No more risky business

Matt’s team already knew that their legacy tools were impacting on team efficiency, and that there might have been gaps in visibility as a result. After choosing Exabeam, the team saw immediate improvement from our user behavior-based tools, and the insights they help provide.

Leveraging Exabeam, the team at Belcan have been able to boost efficiency by automating laborious tasks, freeing up analysts to crack on with the important stuff.

“Just looking at the risk-based analysis, once that initial two week learning phase got through, and we started to see the alerts and the actual behaviors of our people, and the changes in behaviors, that was the thing that quickly stood out to me from a benefit perspective,” says King.

Key benefits

- Improved efficiency
- Time savings
- Better visibility
- Improved insider threat visibility

About Exabeam

Exabeam is a global cybersecurity leader that adds intelligence to every IT and security stack. We are reinventing the way security teams use analytics and automation to solve threat detection, investigation, and response (TDIR), from common security threats to the most critical that are difficult to identify. The Exabeam Security Management platform is a comprehensive cloud-delivered solution that leverages machine learning and automation using a prescriptive, outcomes-based approach to TDIR. It is designed and built to help security teams detect external threats, compromised users and malicious adversaries, minimize false positives, and make security success the norm. For more information, visit www.exabeam.com.

To learn more about how Exabeam can help you visit exabeam.com today.