

Titanium and Exabeam

Elevating Visibility into Cybersecurity Risks in Pakistan

Titanium is a pioneering information security division of Cybernet, Pakistan's largest FTTX provider that specializes in managed SOC services. It offers premium security solutions that help clients meet their security and regulatory requirements. Titanium's deep-dive expertise in leading managed security services protects clients' mission critical infrastructure for faster, safer and smoother business operations.

Exabeam is a global cybersecurity leader that delivers AI-driven security operations. High-integrity data ingestion, powerful analytics, and workflow automation power the industry's most advanced self-managed and cloud-native security operations platform for threat detection, investigation, and response (TDIR). With a history of leadership in SIEM and UEBA, and a legacy rooted in AI, Exabeam empowers global security teams to combat cyberthreats, mitigate risk, and streamline security operations.

Through its strategic partnership with Titanium, Exabeam ensures the availability of its expertise in Pakistan, fortifying the nation's cybersecurity posture.

Titanium

Industry:

Information Security

Key Features:

- Making globally leading security operations skills available in Pakistan.
- Serving local teams for 24/7 managed operations, administration and support.
- Delivering custom solutions and advisories across industries including finance, investment, insurance, manufacturing, logistics and retail chains.
- Providing real-time and in-depth threat visibility to the local customer base.
- Resolving compliance challenges.
- Ensuring proactive incident response through managed SOC services.
- Enhancing cybersecurity maturity of the country's digital landscape.

Case Overview

Pakistan has a rapidly growing digital economy, with over 85 million internet users.

However, the country's cybersecurity infrastructure needed to keep pace with digitalization, leaving threat actors open to exploiting expanding attack surfaces. With a substantial customer base to protect across various industries, Titanium recognized the need to address the dearth of effective and accessible security programs in the market.

To bridge this gap and ensure the security of its customers, Titanium has partnered with Exabeam to establish a local Managed SOC setup. This strategic collaboration aims to revolutionize the cybersecurity landscape in Pakistan by offering clear visibility into information security threats, allowing customers to implement appropriate controls and take remediation measures in time. The alliance also makes SOC (Security Operations Center) accessible to companies in locally hosted, customized, and managed setups, in accordance with security best practices.

Through its partnership with Exabeam, Titanium is bringing cybersecurity maturity and efficiency to a region where businesses were previously vulnerable to security risks and could not foresee threats/attacks.

The Challenge

In the modern threat landscape, attackers move swiftly.

They are constantly launching ransomware, brute force, phishing, and other sophisticated attacks to exploit organizations' sensitive data and disrupt operations. Businesses in Pakistan were previously vulnerable to security risks and fell prone to incurring a loss of business reputation and continuity. Securing against these mounting attacks and cyber predators became a major concern due to limited real-time visibility and a shortage of skilled resources within the region.

Titanium recognized a gap in the Pakistani market for consolidated cybersecurity solutions. Organizations were either running solutions in silos or with limited security tools that couldn't provide the insights needed for a comprehensive overview of their threat landscape. The lack of proper security solutions left organizations vulnerable to emerging threats and damaging data breaches.

To solve this challenge, Titanium needed to offer a comprehensive managed SOC solution which encompasses a robust foundation of people, processes and technologies, and offers real-time protection to its customers.

The Solution

Titanium has partnered with Exabeam to establish a locally managed SOC solution and empower its customers with enhanced visibility of their digital threat landscapes, along with a comprehensive understanding of their cybersecurity posture.

As Exabeam's managed security service provider (MSSP) in Pakistan, Titanium is capable of providing an advanced level of cybersecurity resilience. This facilitates its Pakistani customers to drive greater efficiency into their threat hunting activities, offering insights into issues and incidents that were previously elusive.

"The impact of a cyberattack on a company's reputation and commercial operations can be quite disastrous, and companies often fail to recover. Titanium's partnership with Exabeam ensures business sustainability and security maturity as our customers can now map the entire threat lifecycle from the moment it enters their environment to the moment it's remediated. The partnership between Exabeam and Titanium bridges global expertise with local insight for effective business security." said Sana Zahra Ahmed, Vice President, Titanium.

Deploying Exabeam equips Titanium with a consolidated security foundation for a clearer overview of its customers' security landscapes.

"Titanium recognizes the evolving security needs, particularly due to shifting regulations that mandate local data storage through cloud adoption. The partnership with Exabeam is significant considering the comprehensiveness of the solution being offered, and its ability to meet both compliance and cybersecurity needs through close collaboration with Exabeam's dedicated team. From a technical perspective, the reliability and trust that Exabeam brings is there for our customers. The platform enables in-depth visibility, precise data correlation and early detection, all within a single unified platform," said Vinesh Kumar, Manager IS Compliance and SOC at RapidCompute.

Dedicated Support, Enhanced Security

To provide dedicated support to its customers, Titanium has established on ground expertise for Exabeam's local deployment, operations and support. In the Pakistani landscape, where local principal support becomes a challenge, Exabeam has ensured efficiency and a quick turnaround time for Titanium's customers.

Customers and partners are benefitting from Titanium-Exabeam resources not just for the deployment and continuous fine-tuning of the SOC, but also for daily operations such as 24/7 monitoring, deep dive investigation of anomalies found and expedited response of qualified threats and system health maintenance. These managed services will ensure the success and efficiency of SOC operations for clients and help their teams to remain vigilant and respond to any incidents immediately. For demos in Pakistan, interested organizations may reach out to info@titaniumsoc.com.

For more information, [request an Exabeam demo](#).

About Exabeam

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