

Reinvigorate Your Exabeam Deployment

SCENARIO:

Customer's Exabeam deployment is underutilized due to staff turnover. No updates or integration of new data sources have been made and no training has been conducted for analysts.

SOLUTION:

Grant Thornton conducts workshops with customers to understand the overall situation and document the customer's goals. They can help customers realize the full potential of Exabeam by assessing the system, performing updates or redeploying if required, training engineering and analysis staff, and tuning the system to meet the customer's goals.

WHAT PAST CUSTOMERS HAVE ACHIEVED:

- Contract renewal or the addition of more modules.
- Workshops by Grant Thornton gathered candid feedback from the staff.
- Improvement of actionable intelligence allowed analysts to focus on higher risk activities.
- Customer support and Exabeam TAM had a clean slate to work from.

WHAT ARE GRANT THORNTON'S REINVIGORATION SERVICES?

- **ASSESS** the goals of the customer including the platform and staffing.
- **BUILD** a plan to reinvigorate Exabeam.
- **DEPLOY** updates and new sources.
- **CUSTOMIZE** Exabeam content and tune the system for the customer.
- **OPERATIONALIZE** Exabeam by training analysts and engineers on their custom Exabeam platform.

WHAT'S THE ESTIMATED LEVEL OF EFFORT?

- Duration of ~4 weeks
- 1.5 PS engineer and 1 part-time manager for oversight
- Customer provides a support team at approximately 15-20% of the time, including IT engineering, SOC manager, and SOC analysts.